

# THE ROAD TO MSSP SUCCESS



## Common Focus of ACOs



### Lower Cost of Care

Improve risk identification, documentation, and benchmarking.

Right-size utilization by matching medical necessity with need.

Identify and reduce unwarranted variation in costs across providers and facilities.



### Raise Quality of Care

Identify and close gaps in care across the continuum.

Efficiently target interventions for high-risk populations.

Leverage evidence-based care protocols to reduce unnecessary variation in quality of care.

## Pathway to Success



### MSSP Revisions

Cap risk score at +/- 3% over the life of an ACO's 5-year agreement period.

Apply regional benchmarking rather than national.

Move ACOs into downside risk faster.

Group ACOs as either "high revenue" or "low revenue."

Make providers opting out of MSSP subject to MIPS.



## Succeeding with MSSP

### ACO Strategy

Shift routine patient management away from physicians to mid-level providers.

Track prospective performance around financial, clinical, and patient experience metrics.

Enhance primary care experience with new delivery models.

Leverage data to drive predictive analytics for specific populations.

Scale to more than 100,000 covered lives.

Embed technology in their care model design.

